Tele2 AB Skeppsbron 18 P.O Box 2094 SE-103 13 Stockholm, Sweden Telephone +46 8 5620 0060 Fax: +46 8 5620 0040 www.tele2.com 2017-01-12

PRESS RELEASE

Tele2 IoT launches innovation competition

IoT, Internet of Things, has already changed the way the society works as well as how businesses run their operations. However, we are still far from utilizing all of the great possibilities IoT enables. Tele2 IoT is therefore launching a competition where it lets companies test and experiment with its new LPWA network to come up with new ideas and innovations.

In May 2016, Tele2 IoT announced that it was going to construct a new IoT network covering the Greater Gothenburg area in collaboration with Talkpool AB. It is an LPWA (Low Power Wide Area) network, in this case built on the LoRa technology ideally suited for applications that require lower bandwidth. The key advantages with the network are that IoT linked devices will be able to survive for several years on the same battery and that the hardware required has attractive pricing that opens up for new use cases that were not addressable with cellular devices. This makes the network perfect for measuring, monitoring or locating everything from products and buildings to people and animals.

The new network is now launched. To test it and to give companies as well as individuals the possibility to explore commercial and technical opportunities that have not been possible before, Tele2 IoT is launching The Tele2 IoT Challenge: LPWA. The first 100 approved to join the competition will receive a developer's kit from Tele2 IoT and its partners Microchip, Pubnub and IBM. The challenge starts with a kick-off in Gothenburg on February 8th where experts on the area will share their insights and hold workshops to further inspire the participants and guests at the event. The applicants then have about six weeks to come up with a solution that uses the LPWA network in a way that potentially could change their business, city or home. The finalists representing the most innovative solutions with regards to customer value and transformation potential will be announced during an event end of March.

Other partners making this event possible are Giesecke & Devrient, Stena, Avnet-Silica, Kerlink, Semtech, HiQ, Sony Mobile and Sigma Technology.

"When most people think about IoT, they think about wearables, connected cars and smart homes. But the mass of the things to be connected in this world are industrial, agricultural and smart city applications and this is where LPWA technologies are a key enabler", says Stephen Bryant, CTO at Tele2 IoT, and adds:

"I think Gothenburg is a great city for innovation with a strong industrial heritage, great university and track record of creating incredible products and technologies. It is the perfect place for the Tele2 IoT LPWA Challenge in 2017 and to put the spotlight on the LPWA and the types of solutions possible with this technology."



Tele2 AB Skeppsbron 18 P.O Box 2094 SE-103 13 Stockholm, Sweden Telephone +46 8 5620 0060 Fax: +46 8 5620 0040 www.tele2.com 2017-01-12

For more information about The Tele2 IoT Challenge: LPWA, and how to enter the competition, please visit: www.tele2iotchallenge.com.

For more information, please contact:

Angelica Gustafsson, Press Inquiries, Tele2 AB, Phone: +46 704 26 41 42 Kristoffer Carleskär, Investor Relations inquiries, Tele2 AB, Phone: +46 704 26 45 19

TELE2 IS ONE OF EUROPE'S FASTEST GROWING TELECOM OPERATORS, ALWAYS PROVIDING CUSTOMERS WITH WHAT THEY NEED FOR LESS. We have 17 million customers in 9 countries. Tele2 offers mobile services, fixed broadband and telephony, data network services, content services and global M2M/IoT solutions. Ever since Jan Stenbeck founded the company in 1993, it has been a tough challenger to the former government monopolies and other established providers. Tele2 has been listed on the NASDAQ OMX Stockholm since 1996. In 2015, Tele2 had net sales of SEK 27 billion and reported an operating profit (EBITDA) of SEK 5.8 billion.

