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PRESS RELEASE

## Tele2 and Elisa start cooperation to improve telecom services for enterprises in the Nordics

Elisa, a Finnish pioneer in telecommunications and digital services, and the Swedish telecom challenger Tele2 AB ("Tele2") (Nasdaq Stockholm: TEL2 A and TEL2 B) have started a cooperation that enables efficient service management for enterprise networks in the Nordic countries.

The cooperation allows pan-Nordic enterprises to have one partner for communications and IT services in the Nordics and enable a common monitoring of enterprise applications. The cooperation also allows Elisa and Tele2 to provide customers with agile service management and fast fault management if needed.

- Cooperation with Tele2 is a great fit for Elisa. In addition to having excellent abilities in service management, Elisa and Tele2 also share common values. Sweden is a large market with several enterprises doing business in Sweden, Finland and globally. All in all, the cooperation complements Elisa´s global partner network excellently. With network automation and end-to-end service management, we are able to help customers monitor their business all around the Nordics, says Timo Katajisto, Executive Vice President, Corporate Customers from Elisa.
- The collaboration with Elisa will enable our enterprise customers to use our services for unlimited communication in the Nordic countries. Elisa is the first operator in Finland to launch 5G. Combined with our outstanding fixed and mobile network, I'm convinced that we together will become a very strong and attractive player in Nordic telecom market, says Fredrik Stenberg, Director Large Enterprise at Tele2.

Thanks to the cooperation, tailor-made service can be provided to companies doing business both in Sweden and Finland. Depending on company´s preferences they can utilize either local or global service. In addition to enterprise networks, the collaboration also includes mobile services and roaming in both countries.

## For more information, please contact:

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## About Elisa

Elisa is a pioneer in telecommunications and digital services. We serve approximately 2.8 million consumer, corporate and public administration organization customers, and have over 6.3 million subscriptions in our extensive network. Cooperation with Vodafone, among others, enables globally competitive services. Our core markets are Finland and Estonia, and we also provide digital services for international markets. Elisa's shares are listed on the Nasdaq Helsinki. In 2019, our revenue was EUR 1.84 billion euros, and we employed 4,900 people. As a responsible Finnish market leader, our operations are guided by continuous improvement. Further information on www.elisa.com, Facebook (@elisasuomi) and Twitter (@ElisaOyj)

Tele2's vision is to be the smartest telco in the world, creating a society of unlimited possibilities. Ever since Tele2 was founded in 1993, we have continued to challenge prevailing norms and dusty monopolies. Today, our award winning networks enable mobile and fixed connectivity, telephony, data network services, TV, streaming and global IoT solutions for millions of customers. We drive growth through customer satisfaction and smart combined offerings. Tele2 has been listed on Nasdaq Stockholm since 1996. In 2018, Tele2 generated revenue of SEK 30 billion and reported an underlying EBITDA of SEK 9 billion. For latest news and definitions of measures, please see our homepage www.tele2.com.

