



Tele2 in collaboration with TH1NG strengthens its IoT services targeting municipalities

Tele2 has begun a partnership with IoT company TH1NG, which will complement and strengthen their offer in smart IoT solutions for business customers in both the private and public sectors.

Tele2 has signed a cooperation agreement with TH1NG in order to strengthen the offer to the corporate market and public sector with solutions for smart properties, industries, homes, connected care, and sustainability in combination with Tele2's sustainable and cost-effective solutions for connectivity. Through this partnership, Tele2 supplements its connected offer with TH1NG's platform and product portfolio.

- More and more companies are getting connected and we have a continuous dialogue with our business customers about how to best find solutions that are smart and that also save time and money. Therefore, we look forward to our extended collaboration with TH1NG, which further complements our solutions, says Sofia Ahlmark Hyvärinen, Sales Director at Tele2 B2B.

With the IoT platform IoT Open, TH1NG, together with partners such as Tele2, can connect all things that communicate and thereby enable the services of the future.

- We can already offer IoT solutions for entire societies today and have taken a position as one of the leading suppliers of IoT platforms in Sweden. It is very exciting that we are now with Tele2 taking another step forward by offering joint solutions which will address new customers and target groups and in the end create customer benefits. We have a very good cooperation already, which we are now developing further, says Klas Westholm, CEO of TH1NG

With IoT Open, you can connect many digital solutions that exist in society, such as real estate and industry, and can handle all types of connectivity. The totality of connecting all these services using IoT Open enables a smart and sustainable society.

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About Tele2

Tele2's purpose is to *enable a society of unlimited possibilities*. Ever since Tele2 was founded in 1993, we have continued to challenge prevailing norms and dusty monopolies. Today our networks enable mobile and fixed connectivity, telephony, data network services, TV, streaming and global IoT solutions for millions of customers. We drive growth through customer satisfaction and smart combined offerings. Tele2 has been listed on Nasdaq Stockholm since 1996. In 2022, Tele2 generated revenue of SEK 28 billion and reported an underlying EBITDAaL of SEK 10 billion. For latest news and definitions of measures, please see our homepage www.tele2.com