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PRESS RELEASE

# Tele2 partners with Scaleway to launch a sovereign European cloud and AI offering in Sweden

Tele2 enters a strategic partnership with Scaleway, Europe's leading public cloud provider and a company within the Iliad Group, to launch a sovereign and scalable cloud and AI offering in Sweden. The partnership provides organisations with a powerful hybrid solution, combining Scaleway's public cloud with Tele2's existing private cloud services. This move positions Tele2 as a leader in the Swedish B2B segment, and the company has already secured its first customer – a major actor in the energy sector.

Demand for EU-based, regulation-compliant cloud and AI solutions is increasing as organisations seek alternatives to global hyperscalers for their most sensitive and strategic workloads. Beyond data residency, customers now need clarity on ownership, jurisdiction and technology control.

In this context, Scaleway provides a 100 percent European public cloud and AI platform – designed, built and operated entirely in Europe to ensure immunity from extraterritorial laws. By adding Scaleway's services to its existing portfolio, Tele2 offers a hybrid solution where customers can handle sensitive information in a private cloud, while benefiting from innovative and scalable public cloud and AI capacity. Organisations can access a complete range of network services, security services and cloud services that ensure performance, compliance and long-term control over digital infrastructure.

Tele2 has already secured its first customer and will deliver the hybrid solution to a major actor within the energy sector with high digital sovereignty requirements.

- Our partnership with Scaleway is a direct answer to Swedish organisations' demand for sovereign, scalable cloud and AI. This move solidifies our leading position in the Swedish B2B segment, combining our expertise in private cloud with a leading European public cloud platform to create a single, seamless hybrid solution. Having a major customer on board from day one confirms we are meeting a critical need in the market, says Stefan Trampus, Executive Vice President B2B at Tele2.
- Sweden is one of Europe's most digitally mature markets, and we see enormous potential here. Launching our services in partnership with a strong player like Tele2 is a great start. Together, we can offer a credible and competitive European alternative that empowers Swedish businesses to innovate and scale while preserving their technological autonomy and control over the technology foundation their most strategic workloads depend on, says Damien Lucas, CEO of Scaleway.

Scaleway has recently been selected as one of four cloud providers under the European Commission's Cloud III Dynamic Purchasing System. This €180 million procurement framework enables EU institutions, bodies and agencies to access sovereign cloud services for up to six years, underscoring Scaleway's ability to meet the highest standards for trusted cloud services.

As part of the €3 billion investment program in cloud and AI announced by the Iliad Group, Scaleway is accelerating the development of its public cloud platform with advanced capabilities for AI. Scaleway provides access to high-performance computing resources and works closely with partners in the AI ecosystem to give customers access to the best open-source models as soon as they become available. Together, this enables organisations of all sizes to train and deploy AI models at scale, without compromising data sovereignty.

**For more information, please contact:**

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**About Tele2**

Tele2 is a Nordic and Baltic telecom operator built on a strong challenger culture. Since 1993, Tele2 has challenged established norms in the telecom industry by making connectivity simpler, smarter and more cost efficient for customers. Tele2 provides mobile, fixed connectivity, TV and streaming services, as well as IoT solutions, to consumers and businesses across the Nordic and Baltic region. Tele2 is listed on Nasdaq Stockholm. In 2025, Tele2 generated revenue of SEK 29.9 billion. For the latest news and definitions of measures, visit [tele2.com](https://tele2.com).

**About Scaleway**

Scaleway is Europe's sovereign cloud and AI provider, delivering a secure, transparent, and sustainable platform. We empower organizations of all sizes with open, independent technologies and continuous innovation to build and scale on their own terms.

A subsidiary of the Iliad Group, Scaleway combines decades of infrastructure expertise with the agility of a state-of-the-art tech company. With a rapidly expanding network of data centers across Europe, Scaleway offers a comprehensive portfolio of high-performance cloud services, from virtual machines and advanced data management solutions to cloud-native infrastructure and AI-optimized supercomputers. Championing open standards and operating within a fully European framework, Scaleway provides a secure and transparent cloud environment that meets the needs of organizations with the highest digital sovereignty requirements.

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