



Press release
2013-08-14

Tele2 AB: T-Mobile and Tele2 to share antenna sites in the Netherlands

Tele2 and T-Mobile have signed a 10-year contract on site sharing

National 2G and 3G MVNO partnership extended for 5 years

Stockholm - Tele2 AB (Tele2), (NASDAQ OMX Stockholm Exchange: TEL2 A and TEL2 B) today announced that T-Mobile Netherlands and Tele2 Netherlands have agreed to share T-Mobile's sites. By means of this contract, Tele2 Netherlands has now access to the majority of antenna sites on rooftops and towers, in addition to its own sites in the Netherlands. Both operators will however roll out and operate their own frequencies and nationwide mobile communication network independently. Moreover, Tele2 has extended the MVNO agreement for 2G and 3G with T-Mobile Netherlands for a period of 5 years.

With this site sharing agreement, T-Mobile and Tele2 will benefit from lower maintenance costs of the physical mobile network. In the current market situation, to have the lowest costs is a prerequisite to stay competitive. By enabling usage of already existing infrastructure the agreement also provides Tele2 with the most efficient way to roll out its 4G network.

The extended MVNO agreement ensures continued use of voice and data services for Tele2's customers. It also serves as a fallback solution after the completion of Tele2's own 4G network roll-out.

Both T-Mobile and Tele2 will be installing their own network equipment at each site, but will share the antennas on rooftops or towers and the installment of other non-intelligent hardware. Earlier this year, T-Mobile Netherlands started its network modernization program for 2G and 3G and the roll-out of its 4G network. This network program is called 'Samen meer Bereiken'. With this program, the company invests hundreds of millions of euros to modernize its current network and roll out its 4G network.

Günther Vogelpoel, CEO Tele2 Netherlands, commented: "This is a milestone in our continued path to challenge the Dutch telecom market. We can now incorporate the access to the T-Mobile sites in the total roll-out planning, which enables Tele2 to efficiently build a nationwide 4G-network."

Thomas Berlemann, Managing Director T-Mobile Netherlands, commented: "We are very pleased with this renewed partnership. It underlines the continuing trust of Tele2 in our company as a reliable business partner with a future-proof nationwide network. This agreement will free up funding which we are able to reinvest to further differentiate ourselves from competition in customer services."

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TELE2 IS ONE OF EUROPE'S FASTEST GROWING TELECOM OPERATORS, ALWAYS PROVIDING CUSTOMERS WITH WHAT THEY NEED FOR LESS. We have 15 million customers in 10 countries. Tele2 offers mobile services, fixed broadband and telephony, data network services, cable TV and content services. Ever since Jan Stenbeck founded the company in 1993, it has been a tough challenger to the former government monopolies and other established providers. Tele2 has been listed on the NASDAQ OMX Stockholm since 1996. In 2012, we had net sales of SEK 31 billion and reported an operating profit (EBITDA) of SEK 6 billion